SMALL BUSINESS EXCHANGE NORTHEAST

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NYCEDC MWBE Capacity Building Program

By NYCEDC

The MWBE Capacity Building Program of the New York City Economic Development Corporation (NYCEDC) helps city-certified minority- and woman-owned business enterprises (MWBEs) compete for and deliver work on NYCEDC projects.

The program offers training, one-on-one technical assistance, and the opportunity to qualify for NYCEDC's MWBE Prequalified List (PQL). Our goal is to help firms win more contracts, grow their revenue, create jobs, and build long-term wealth for business owners and their communities.

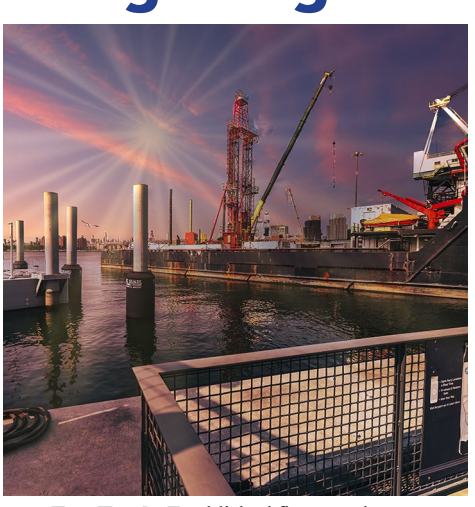
What the Program Offers

- Bid on designated NYCEDC projects available only to firms on the MWBE Prequalified List (PQL)
- Receive one-on-one technical assistance to strengthen operations, finances, and compliance
- Complete industry training developed with subject matter experts
- Gain experience working on major city projects
- Connect with industry leaders, contractors, and other MWBE firms
- Join a track that matches your firm's size and experience and supports your growth

Capacity Building Tracks

ConstructNYC: Construction trades and professional services firms preparing for capital projects (8 weeks). Annual revenue category for trades is $1–$5M, for professional services is $500K to $3M. Track includes training in readiness, compliance, project delivery, and financial management. Optional green training is a 39-hour online course that leads to Urban Green Council's GPRO certification.

Waterfront Pathways: Firms that are working in or want to pivot to waterfront infrastructure, marine construction, resiliency, and climate adaptation (12 weeks). Annual revenue category for trades is $5–$12M, for professional services is $3–$7M. Track includes sector training; alumni may join the 12-week Waterfront Pathways Fellowship, which pairs each firm with an industry mentor.



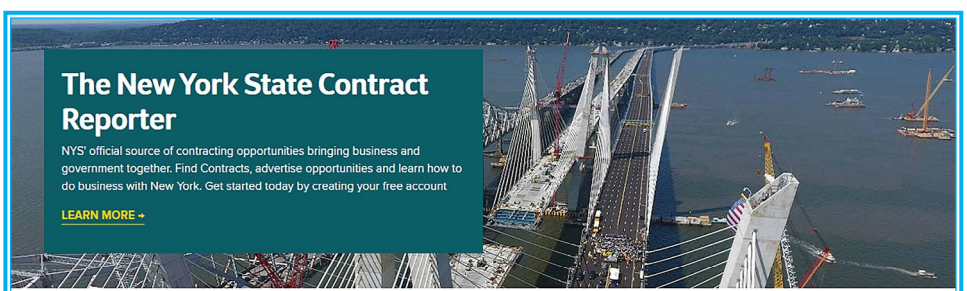
Fast Track: Established firms ready to pursue upcoming NYCEDC procurements (track time based on assessment). Annual revenue category is $12–$50M. Track includes a review of your firm's needs, targeted courses from ConstructNYC

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VIRTUAL EVENTS FOR YOUR BUSINESS



2026

Federal Contracting for Small Businesses Webinar
Tuesday, December 8, 2026, 12:00 pm–1:30 pm
Online
Main Sponsor(s): US Small Business Administration
Contact: Irene Gonzalez, 208-334-1673, irene.gonzalez@sba.gov
Fee: Free; registration required
Learn the essentials of federal contracting for small businesses. This event will cover the basics of navigating the federal contracting process, as well as the various certifications available to help your small business succeed in the government marketplace. Certifications include: 8(a) Business Development Program, HUBZone Certification, Woman Owned Small Business (WOSB/EDWOSB), and Veteran Owned Small Business (VOSB). Don't miss this opportunity to gain valuable insights and resources to help your small business. Register at https://www.eventbrite.com/e/federal-contracting-basics-and-certifications-for-small-businesses-tickets-1977729664666

Understanding SBA Programs Webinar
Thursday, December 10, 11:00 am–12:00 pm
Online
Main Sponsor(s): US Small Business Administration, Houston District Office
Contact: Elizabeth Charles, 713-773-6505, elizabeth.charles@sba.gov
Fee: Free; registration required
Join us for an informative webinar designed to help entrepreneurs, startups, and existing small business owners navigate the wide range of resources and programs offered by the United States Small Business Administration (SBA), including an overview of SBA's core programs: capital, counseling, contracting, and disaster assistance. Whether you're looking to launch a business, expand operations, secure funding, or recover from a disaster, the SBA has tools to support your goals. Attendees will also have the opportunity to ask their small business questions to mentors/advisors from SBA's Resource Partner Network! Register online for the free webinar at https://legacy.sba.gov/event/78037

Federal Contracting: Woman-Owned Small Business (WOSB) Certification Program Webinar
Thursday, December 10, 2026, 2:00 pm–3:00 pm
Online
Main Sponsor(s): US Small Business Administration, Arkansas District Office
Contact: Suzanne Terrazas, 501-324-7379, Arkansas_DO@sba.gov
Fee: Free; registration required
This webinar will provide valuable insights into the Woman-Owned Small Business (WOSB) Federal Contracting Program certification process, which is crucial for accessing a pool of billions of dollars worth of federal contracting opportunities that are set aside specifically for woman-owned businesses. Your woman-owned small business can obtain federal contracts with less competition if you qualify. To learn how accessing these resources can significantly impact a business's growth and sustainability, and to meet with resource partners who can provide you with free one-to-one consulting, register at https://legacy.sba.gov/event/77961

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